





#### WITH THANKS & GRATITUDE

Dear wonderful Eagle Bluff supporter,

2020 was a challenging year for all of us, including Eagle Bluff. Due to restrictions in response to the COVID-19 pandemic, our revenue plummeted and our staff was forced to tackle tough decisions about the immediate future of our programs.

However, thanks to your generous support, we were able to keep our staff on payroll, which allowed them to be hard at work developing COVID-19 protocols to help ensure the health and safety of our visitors. Thanks to this, we were the only Minnesota environmental learning center to host any overnight schools last school year! Because of your

support, our team was able to rise to the occasion to provide much needed outdoors time to help students, parents, and teachers decompress. Our schools were so grateful that they were able to come and have these amazing experiences in the outdoors during a tough year.

We truly appreciate your support and belief in what we do. The following pages provide a glimpse of what you made happen with your support in 2020. Thank you!

**COLLEEN FOEHRENBACHER** 

Executive Director, Eagle Bluff

Collen Folkhun

#### **BECAUSE OF YOU, IN 2020:**



#### WE WERE THE ONLY RESIDENTIAL ENVIRONMENTAL LEARNING CENTER TO HOST OVERNIGHT GROUPS IN THE FALL

Last school year 23 schools visited our campus for an overnight outdoor school experience. This is a far cry from the 140 schools that usually visit our campus annually. But, to be honest, we were so happy to be able to host ANY schools given everything that happened with the pandemic.

### THE ENVIRONMENTAL EDUCATION FELLOWSHIP PROGRAM WAS ABLE TO HAPPEN, DESPITE COVID-19 REVENUE LOSSES

This program brings recent college graduates to Eagle Bluff for a year spent facilitating outdoor experiences while developing teaching and public relations skills as outdoor educators. For much of 2020 we were uncertain if we would be able to run what is such an important and impactful program. Both our staff and board understand the value of this program and were supportive and champions for them coming last year!





## OUR BRAND NEW NATURE PRESCHOOL OPENED IN PARTNERSHIP WITH HEAD START

Eagle Bluff officially opened our campus to preschoolers last fall! The purpose is to provide children ages 3-5 with a kindergarten readiness program using environmental education to support the development of the whole child. The preschool is a partnership between Eagle Bluff and Fillmore County Head Start, a school readiness program for children ages birth to five from low-income families.

## KIDS & FAMILIES WERE ABLE TO EXPERIENCE THE OUTDOORS IN SAFE AND CREATIVE WAYS THROUGH OUR EXPANDED PUBLIC EVENT OFFERINGS

We offered more high ropes experiences than ever before along with family archery and survival classes. For safety reasons, all experiences were 100% outside, and thanks to the dry summer, were a huge hit. We also offered a family weekend so folks could have a fun, outdoor-centric experience while staying safe within their own family unit. Finally, we reinvented our summer camps by instead offering only day-use options for small groups of youth.



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Individuals, alphabetically:

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- Sallie Frahm-Smith
- Todd and Catherine French
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- Rochester Area Foundation
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- 3M Foundation
- U.S. Bank Foundation Employee Matching Gift Program
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- Eaton Corporation
- Think Mutual Bank
- Carolyn Foundation
- Medtronic Foundation
- SABS Ouilters
- Eagle Cliff Campground & Lodging
- Olmsted Medical Center

- WA Group
- Tri State Business Machines Inc
- F & M Community Bank
- Computer Danamics
- Carl and Verna Schmidt Foundation
- Custom Alarm
- Minnesota Energy Resources
- IBM Matching Grants Program
- Inspire(d) Media LLC
- Merchants Bank of Lanesboro
- Kingsley Mercantile Inc
- MiEnergy Cooperative
- Valley Design Enterprises Inc.
- Zumbrota Ford
- KAL Inc.
- MN DNR-Division of Wildlife
- MEI -Total Elevator Solutions
- Lorandale Farm
- Eagle Bluff Elementary PTO
- School District of Onalaska
- Patrick and Aimee Butler Family Foundation
- Miehlisch Turkey Farms

We do our very best to keep pristine records so we can properly acknowledge our amazing donors! If you feel there's an error in any of our 2020 donor listings, please email us at giving@eaglebluffmn.org

# Thank You Engle IIII

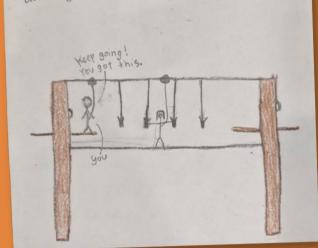
Thank you Eagle Bluff and Jacqueline for all the hike and all that you did for us!

You were so brave on the ropes course.

I was terrified, but I got through it,
and I couldn't have done it without you.
You encourged us, and you didn't get important with us when we were slow. Thank you so much for everything!

Love, Anorah

9.5. Sorry I had to make stick people on my drawing. I didn't have enough room.



Thank you for Helping us when we came, I do not think it Could be any better then it was wish we could have stayed Longer sincerely.

Cloire







#### **EAGLE BLUFF BY THE NUMBERS**

Grants Contributions Program Revenue Investments In-Kind Contributions Other Total Income
Salary & Benefits Insurance & Taxes Supplies Maintenance Other Expenses Total Expenses

Net Income Net Assets: Year Start Net Assets: Year End

**Operating Margin** 

Depreciation

audited	audited	audited
		5.5.5.5.5
2018	2019	2020
\$81,117	\$118,193	\$326,754
\$184,880	\$205,637	\$246,144
\$1,653,815	\$1,573,699	\$326,754
-\$33,929	\$93,674	\$36,457
\$163,918	\$35,918	\$36,068
\$35,415	\$42,816	\$15,039
\$2,085,216	\$2,069,937	\$987,216
\$1,119,244	\$1,172,927	\$689,168
\$86,686	\$117,600	\$88,669
\$528,736	\$376,412	\$271,397
\$256,568	\$274,304	\$85,311
\$1,991,234	\$1,941,243	\$1,134,545
¢07.003	¢120.604	¢147720
\$93,982	\$128,694	-\$147,329
\$261,800	\$263,853	\$261,923
-\$217,970	-\$143,032	-\$406,053
\$4,292,435	\$4,074,465	\$3,931,433
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\$4,074,465	\$3,931,433	\$3,525,380

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